



DYNAGAS LNG Partners LP

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Q2 2018 Financial Results Presentation  
27 July 2018



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In addition, unpredictable or unknown factors herein also could have material adverse effects on forward-looking statements. Please read the Partnership's filings with the Securities and Exchange Commission for more information regarding these factors and the risks faced by the Partnership. You may obtain these documents for free by visiting EDGAR on the SEC website at [www.sec.gov](http://www.sec.gov). This presentation is for informational purposes only and does not constitute an offer to sell securities of the Partnership. The Partnership expressly disclaims any intention or obligation to revise or publicly update any forward-looking statements whether as a result of new information, future events or otherwise. The forward-looking statements contained herein are expressly qualified by this cautionary notice to recipients.



# Recent Developments

## Fleet Commercial Update

- 🌀 **April 2018:** The Ob River multiyear charter contract with Gazprom matured and the vessel subsequently commenced employment under a ten-year term charter party with the same charterer.
- 🌀 **May 2018:** Arctic Aurora completed her scheduled 5 year class special survey and scheduled dry-dock in 12 days.
- 🌀 **July 2018:** Clean Energy commenced employment under an approximately eight-year term charter party with Gazprom.
- 🌀 **July 2018:** On 1<sup>st</sup> of July, 2018 Yamal LNG narrowed down the delivery windows for the Yenisei River and Lena River to the earliest possible dates under their respective 15 year contracts

## Q2' 18 Financial Highlights

- 🌀 Adjusted EBITDA: \$24.4 million
- 🌀 Adjusted Net Income: \$4.5 million
- 🌀 Reported net income: \$0.4 million
- 🌀 Adjusted Earnings per common unit: \$0.08
- 🌀 Distributable Cash Flow: \$8.7 million

## Cash Distributions on common units and Series A preferred units

- 🌀 \$0.25 cash distribution per common unit for Q2' 18, paid on 19 July 2018.
- 🌀 \$0.5625 per Series A Preferred unit for the period from 12 May 2018 to 11 August 2018, to be paid on 13 August 2018.

# Q2' 18 Financial Highlights

## USD in thousands

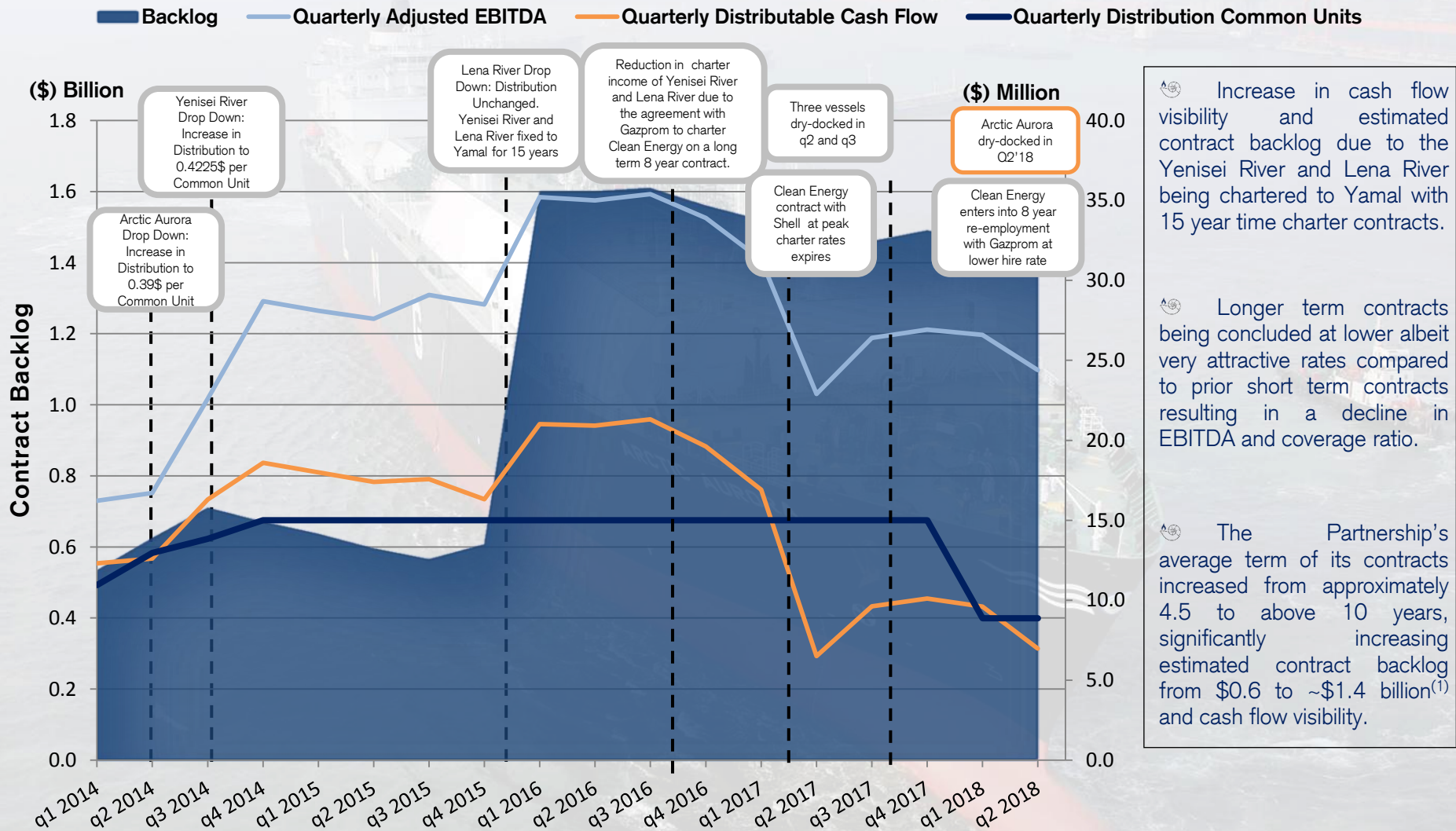
(except per unit, average daily hire and other operational data)

	Q2 2018	Q1 2018	Q2 2017
Revenues	30,892	33,904	31,975
Adjusted Net Income <sup>(1)</sup>	4,526	7,232	4,220
Adjusted EBITDA <sup>(1)</sup>	24,443	26,590	22,921
Distributable Cash Flow <sup>(1)</sup>	8,670	11,286	8,200
Annualized cash distributions per unit	1.00	1.00	1.69
Average daily hire per LNG carrier <sup>(2)</sup>	\$61,500	\$66,300	\$66,900
Fleet utilization	97%	100%	95%
Available Days	534.0	540.0	506.6
Average Number of Vessels	6	6	6

(1) Adjusted Net Income, Adjusted EBITDA and Distributable Cash Flow are not recognized measures under U.S. GAAP. Please refer to the definitions and reconciliation of these measures to the most directly comparable financial measures calculated and presented in accordance with U.S. GAAP in the Appendix.

(2) Average daily hire gross of commissions represents voyage revenue without taking into consideration the non-cash time charter amortization expense and amortization of above market acquired time charter contract, divided by the Available Days in the Partnership's fleet.

# Distributable Cash Flow and Contract Backlog



● Increase in cash flow visibility and estimated contract backlog due to the Yenisei River and Lena River being chartered to Yamal with 15 year time charter contracts.

● Longer term contracts being concluded at lower albeit very attractive rates compared to prior short term contracts resulting in a decline in EBITDA and coverage ratio.

● The Partnership's average term of its contracts increased from approximately 4.5 to above 10 years, significantly increasing estimated contract backlog from \$0.6 to ~\$1.4 billion<sup>(1)</sup> and cash flow visibility.

(1) The Partnership calculates its contracted revenue backlog by multiplying the contractual daily hire rate by the expected number of days committed under the contracts (assuming earliest delivery and redelivery and excluding options to extend), assuming full utilization. The actual amount of revenues earned and the actual periods during which revenues are earned may differ from the amounts and periods shown in the table below due to, for example, dry-docking and/or special survey downtime, maintenance projects, off-hire downtime and other factors that result in lower revenues than the Partnership's average contract backlog per day. Certain time charter contracts that the Partnership entered into with Yamal Trade Pte. are subject to the satisfaction of important conditions, which, if not satisfied, or waived by the charterer, may result in their cancellation or amendment before or after the charter term commences and in such case the Partnership may not receive the contracted revenues thereunder.

# Distributable Cash Flow and Cash Coverage Ratio

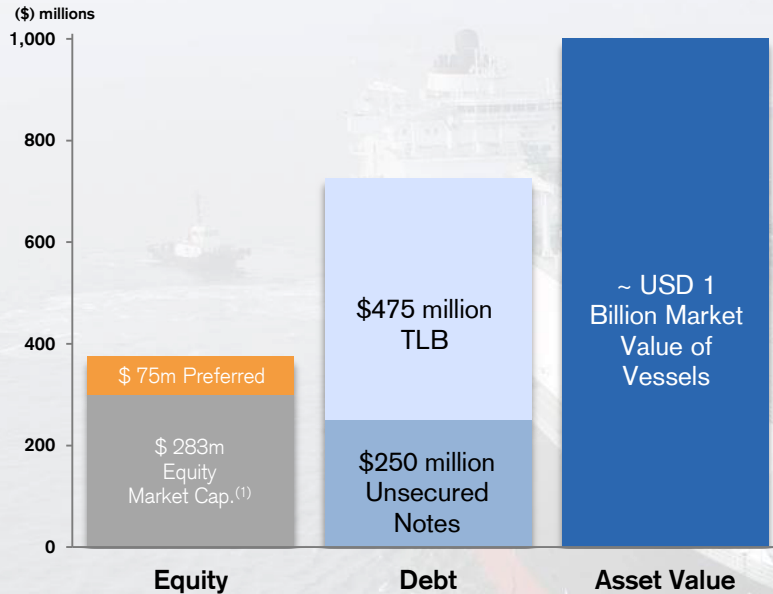
(USD in thousands)

Q2' 18 Distribution Coverage		Q2' 18 Cash Coverage	
Net income	351	Net income	351
Depreciation	7,563	Depreciation	7,563
Amortization of deferred financing fees	814	Amortization of deferred financing fees	814
Net interest and finance costs, excluding amortization	11,540	Net interest and finance costs, excluding amortization	11,540
Class survey costs	2,229	Class survey costs	2,229
Amortization of fair value of acquired time charter	1,807	Amortization of fair value of acquired time charter	1,807
Charter hire amortization	139	Charter hire amortization	139
<b>Adjusted EBITDA<sup>(1)</sup></b>	<b>24,443</b>	<b>Adjusted EBITDA<sup>(1)</sup></b>	<b>24,443</b>
<u>Less:</u> Net interest and finance costs, excluding amortization	(11,540)	<u>Less:</u> Net interest and finance costs, excluding amortization	(11,540)
Maintenance capital expenditure reserves	(1,038)	Principal payments in the period	(1,200)
Replacement capital expenditure reserves	(3,195)		
<b>Distributable Cash Flow<sup>(1)</sup></b>	<b>8,670</b>	<b>Distributable Cash Flow<sup>(1)</sup></b>	<b>11,703</b>
Less: declared Preferred Unitholders' distributions	(1,688)	Less: declared Preferred Unitholders' distributions	(1,688)
<b>Distributable Cash, net of preferred<sup>(2)</sup></b>	<b>6,982</b>	<b>Distributable Cash, net of preferred<sup>(2)</sup></b>	<b>10,015</b>
Total declared Distributions <sup>(2)</sup>	8,881	Total declared Distributions <sup>(2)</sup>	8,881
<b>Distributable Cash Flow Coverage Ratio</b>	<b>0.79x</b>	<b>Cash Coverage Ratio</b>	<b>1.13x</b>

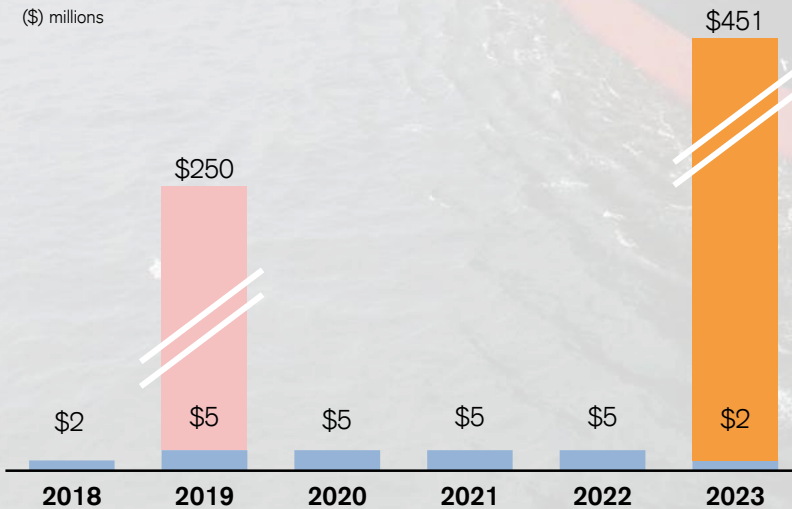
(1) Adjusted EBITDA and Distributable Cash Flow are not recognized measures under U.S. GAAP. Please and reconciliation of these measures to the most directly comparable financial measures calculated and presented in accordance with U.S. GAAP in the Appendix.

(2) Refers to Common unitholders and General Partner

# Simplified Capital Structure and Debt Profile



## Debt maturity profile



- 🕒 Net Debt to Total Capitalization 65%
- 🕒 Net Debt to LTM EBITDA 6.4x
- 🕒 \$88 million of available liquidity
- 🕒 Non amortizing 6.25% USD 250 million senior unsecured notes due October 2019 expected to be refinanced with senior unsecured debt
- 🕒 Secured Term Loan B maturity: May 2023
- 🕒 Low amortization of \$4.8 million per annum fully supported by long-term contract coverage.
- 🕒 Estimated contract backlog of \$1.44 billion with average term of 10.1 years extends well beyond debt maturities.



# Fleet Profile

Fleet	<ul style="list-style-type: none"> <li>6 LNG carriers</li> </ul>
Total cbm capacity	<ul style="list-style-type: none"> <li>914,100 cbm (149,700 cbm for steam turbine LNG fleet, 155,000 cbm for the tri-fuel diesel engine LNG fleet (TFDE's))</li> </ul>
Fleet average age	<ul style="list-style-type: none"> <li>~8.0 years<sup>(1)</sup></li> </ul>
Average remaining charter duration	<ul style="list-style-type: none"> <li>~10.1 years<sup>(1)(2)</sup></li> </ul>
Counterparties	<ul style="list-style-type: none"> <li>Gazprom, Equinor, Yamal</li> </ul>
Total estimated contract backlog	<ul style="list-style-type: none"> <li>\$1.44 billion<sup>(1)(2)</sup></li> </ul>
Differentiation	<ul style="list-style-type: none"> <li>Fleet has the ability to trade as conventional LNG Carriers and in ice bound areas with no cost disadvantages</li> </ul>
Selected charterers	

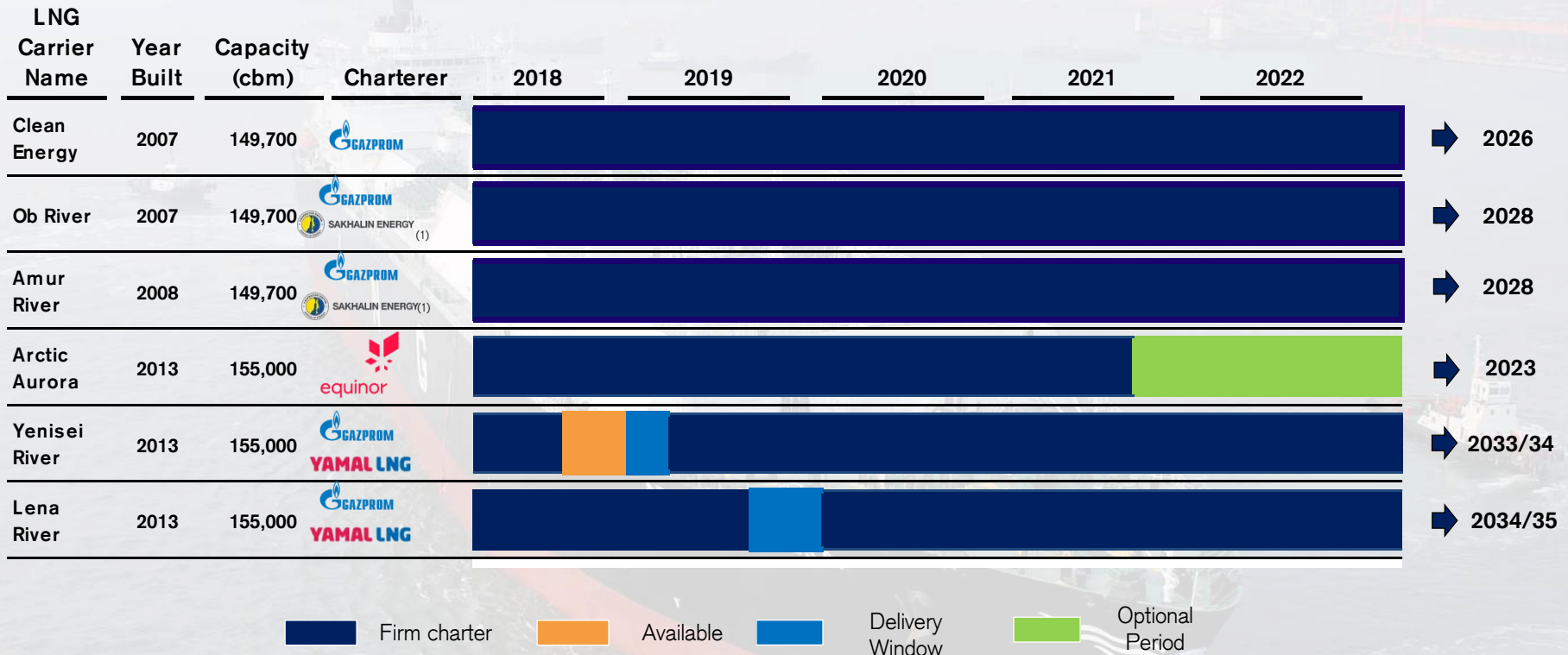
(1)

As of 26 July 2018.

(2)

Does not include charterer extension options, basis earliest delivery and redelivery dates. Including the *Yenisei River* and *Lena River* time charter contracts with Yamal for the Yamal LNG project. The time charter contracts with Yamal are subject to the satisfaction of certain conditions, which, if not satisfied, or waived by the charterer, may result in their cancellation or amendment before or after the charter term commences and in such case the Partnership may not receive the contracted revenues thereunder.

# Long Term Contracts Provide Stable, Visible Cash Flows



Five out of six LNG carriers with ice class specification

85% contracted fleet for 2018, 99% for 2019 and 100% for 2020 (basis earliest delivery) with minimal capital requirements provides significant free cash flow

Total estimated contract backlog of approximately \$1.44 billion<sup>(2)</sup> ~ 10.1 years remaining average duration

(1) Amur River and Ob River are sub-chartered to Sakhalin Energy Investment Company as the project requires ice class vessels to load cargoes during the winter season.

(2) As of 27 July 2018, including the Yenisei River and Lena River time charter contracts. The time charter contracts with Yamal are subject to the satisfaction of certain conditions, which, if not satisfied, or waived by the charterer, may result in their cancellation or amendment before or after the charter term commences and in such case the Partnership may not receive the contracted revenues thereunder.

# Dropdown Opportunities

- All LNG carriers are chartered on long-term contracts, providing multi-billion dollar contract backlog
- The Sponsor is a critical partner to Novatek, Total and CNPC
- The Sponsor and DLNG together account for 11 out of 27 ships contracted to Yamal LNG

Carrier name	Delivery	Capacity (cbm)	Type	Charterer	2018	2019	2020	2021	2022	Firm Contract Expiry
Clean Ocean <sup>(1)</sup>	2014	162,000	Arc-4 Ice Class 1A	YAMAL LNG CHENIERE	[Firm charter]					2035/36
Clean Planet <sup>(1)</sup>	2014	162,000	Arc-4 Ice Class 1A	YAMAL LNG	[Firm charter]					2034
Clean Horizon <sup>(1)</sup>	2015	162,000	Arc-4 Ice Class 1A	YAMAL LNG	[Firm charter]					2034
Clean Vision <sup>(1)</sup>	2016	162,000	Arc-4 Ice Class 1A	YAMAL LNG	[Firm charter]					2034
Boris Vilkitsky <sup>(2)(3)</sup>	2017	172,410	Arc-7 Ice Class	YAMAL LNG	[Firm charter]					2045
Fedor Litke <sup>(2)(3)</sup>	2018	172,410	Arc-7 Ice Class	YAMAL LNG	[Firm charter]					2045
Yamal Hull 2427 <sup>(2)(3)</sup>	2019	172,410	Arc-7 Ice Class	YAMAL LNG	[Under Construction]	[Firm charter]				2045
Yamal Hull 2428 <sup>(2)(3)</sup>	2019	172,410	Arc-7 Ice Class	YAMAL LNG	[Under Construction]	[Firm charter]				2045
Yamal Hull 2429 <sup>(2)(3)</sup>	2019	172,410	Arc-7 Ice Class	YAMAL LNG	[Under Construction]	[Firm charter]				2045

Firm charter
  Delivery Window
  Under Construction

All LNG carriers have ice class 1A or Arc-7 notations and are fully winterized

All vessels fully financed

**Dynagas LNG Partners, together with the Sponsor, has five Arc-7 and six Arc-4 vessels on charter to Yamal LNG out of a total of fifteen Arc-7 and twelve Arc-4 vessels dedicated to the project**

(1) Firm period may be extended by three consecutive 5-year optional periods.  
 (2) Sponsor owns 49% equity interests in Hulls No. 2421, 2422, 2427, 2428 and 2429.  
 (3) Firm period may be extended by two consecutive 5-year optional periods.

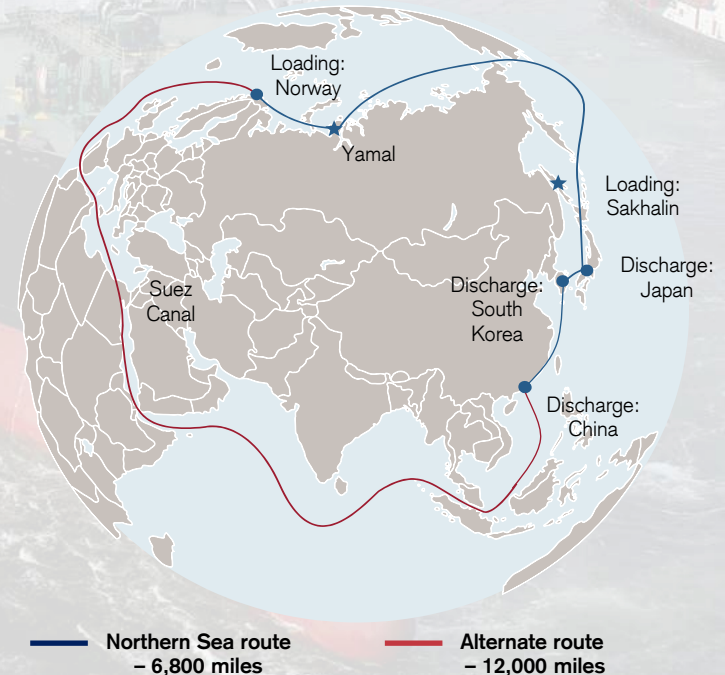
# Market Share: Leader in Ice Class Trades

- Dynagas Group (DLNG and Sponsor) has an 82% market share of the vessels with ice class 1A FS or equivalent notations
  - Limited vessel supply creates sublet opportunities for clients (Gazprom → Sakhalin)
  - First and only LNG shipping company to sail through the Northern Sea Route
- The Company's Arc-4 LNG/ice class 1A FS vessels may trade in conventional open water areas and in ice bound areas
  - Potential for additional revenue stream when trading in ice bound areas
  - No material difference in operational cost of ice class and conventional LNG carriers

Very limited ice class 1A FS vessel supply...



...for ice bound LNG export projects



# Industry Overview



# Composition of the LNG Fleet & Orderbook

## 1. Existing Fleet

- Number of vessels: 509

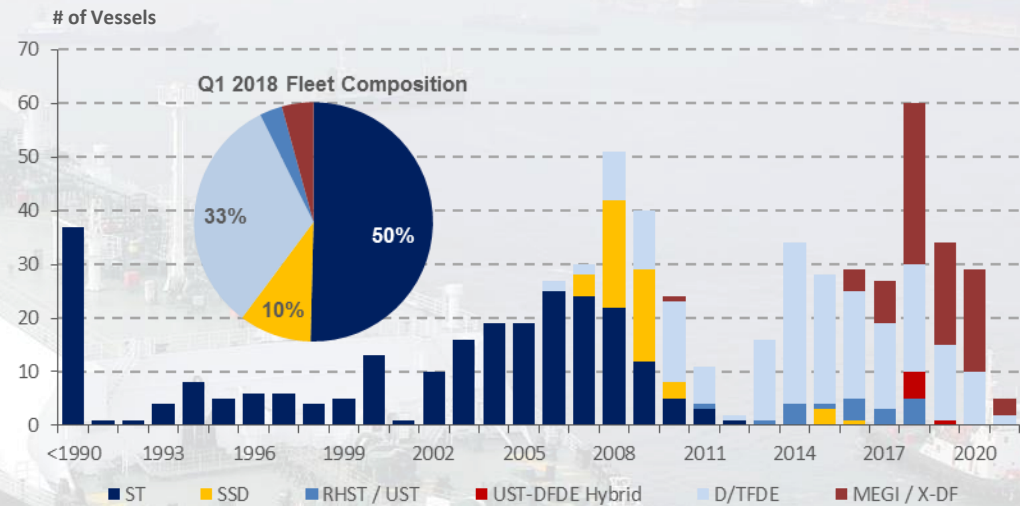
Existing Fleet	# of Vessels		% of Fleet	Average Age
185 -266,000 m3	46	10,585,300	13%	9
167- 185,000 m3	105	18,207,120	23%	2
150- 167,500 m3	127	20,019,189	25%	5
130-150,000 m3	185	26,107,414	33%	14
100-130,000 m3	37	4,682,188	6%	33
<100,000 m3	9	684,150	1%	23
<b>Total</b>	<b>509</b>			<b>10 Yrs</b>
(Of which Laid up)	20		4%	34 Yrs
(Of which FSRU/FSUs)	34		7%	13 Yrs

## 2. Orderbook

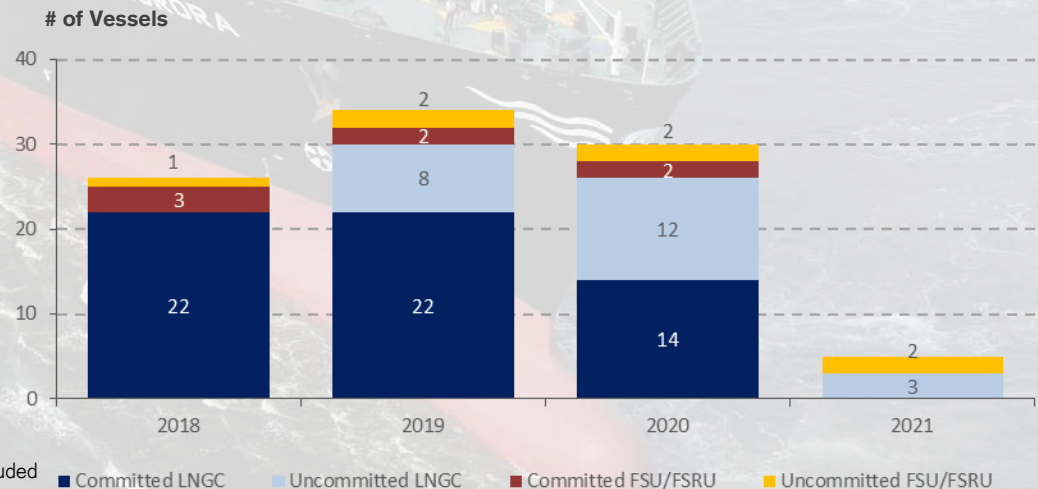
- Number of vessels: 95
- Uncommitted on order: 30 (23 LNGCs, 7 FSRUs)
- Committed on order: 65 (58 LNGCs, 6 FSRUs, 1 FSU)

Orderbook	# of Vessels	% of Orderbook
167- 185,000 m3	87	92%
150 - 167,500 m3	8	8%
<b>Total</b>	<b>95</b>	
(Of which FSRU/FSUs)	14	15%

## LNG Fleet by Propulsion Type (Existing plus Orderbook)



## LNG Orderbook



N.B. All fleet statistics exclude vessels <65,000 m<sup>3</sup>, FLNG assets are also excluded  
 \* Vessels with short commitments of up to a year are included in this number

# LNG Trade to increase by over 40% by 2022

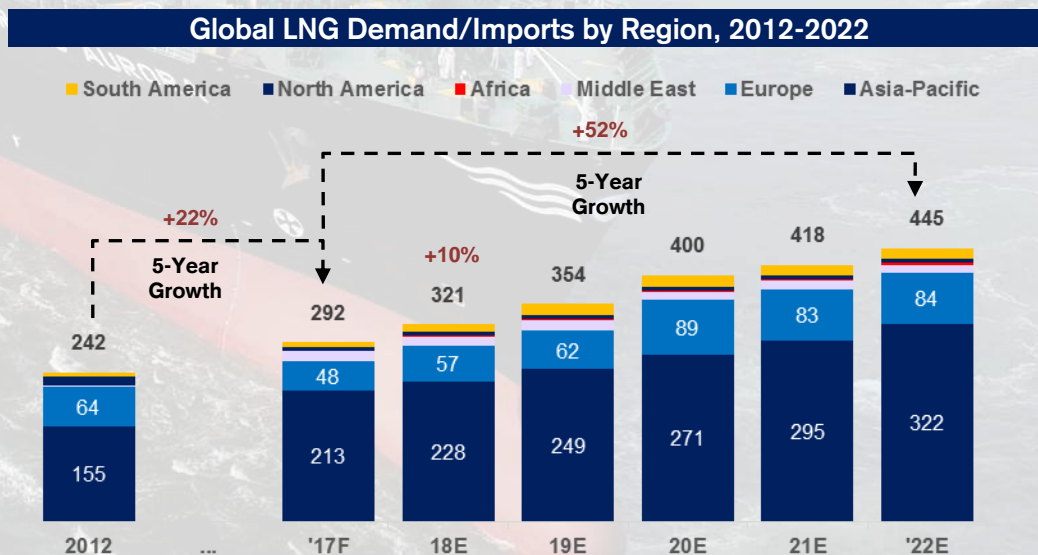
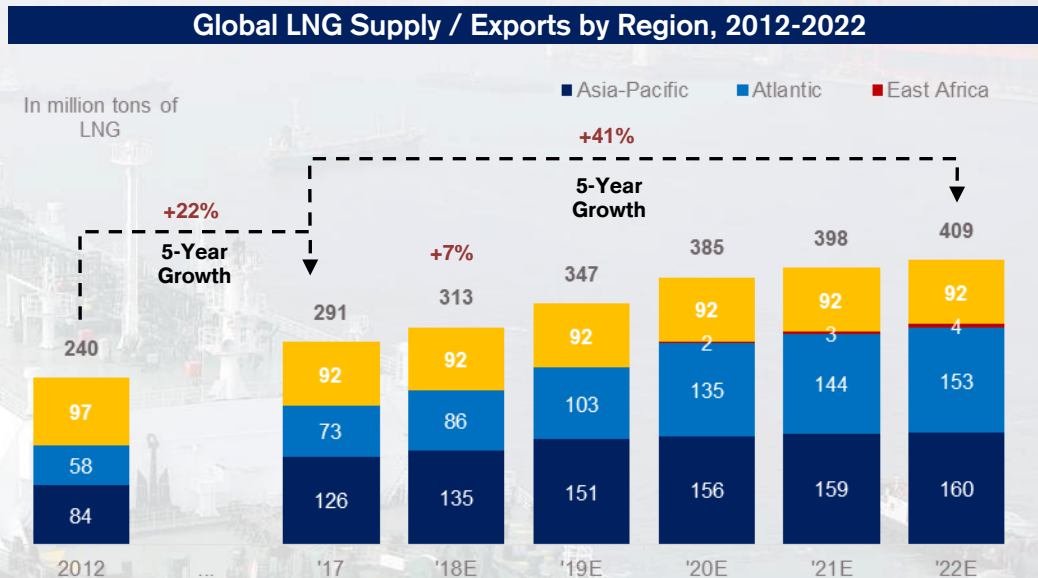
Global LNG trade reached 292 mt in 2017, up 11% from 2016

Over the next 5 years LNG supply is projected to rise by 118 mt or 41% (new projects and existing projects ramping up capacity) to 409 mtpa in 2022.

Imminent LNG production increase for the remainder of 2018:

- i) Ramp-up of existing LNG capacity (Wheatstone Train 2, FLNG Satu, Cove Point Train 1 and 2) – approx. 3 mtpa
- ii) New capacity coming online (Elba Island, Prelude, Ichthys, Yamal Train 2) – approx. 4 mtpa

- Demand growth mainly in Asia, led by China, India, Pakistan and Thailand. Ivory Coast and Ghana expected to join group of LNG importing countries in the near term. Europe to act as “last resort” for increasing number of spot cargoes

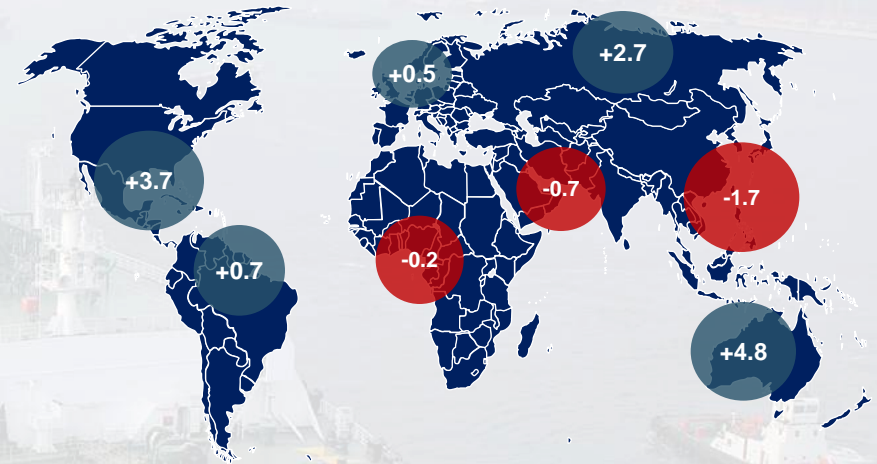


# LNG Trade up 8% 1H 18 versus 1H 17

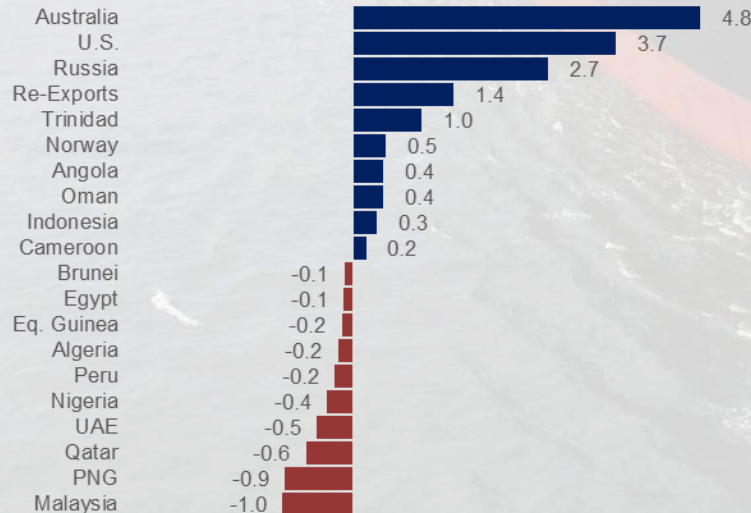
**Total LNG exports reached 152.7 mt in the first half of 2018, up 8% from the first half of 2017**

- LNG export projects in Australia, Russia and the U.S. produced a total of 48.9 mt in the first half of 2018, up 11.2 mt compared to the first half of 2017. Growth is expected to continue throughout the remainder of the year with Elba Island LNG, Yamal T2, Prelude and Ichthys to come online
- LNG re-exports increased by 1.4 mt to 2.4 mt (1H 18 vs 1H 17).
- Earlier problems at the Bintulu and PNG LNG plants caused a sharp drop in shipments in the first half of 2018. Recent data however shows a pick-up in shipments at both plants.
- Atlantic LNG's output has been rising since November 2017 after the US\$ 2 billion BP-operated Juniper project came onstream. According to BP the project would add 590 mcf/d to its capacity.

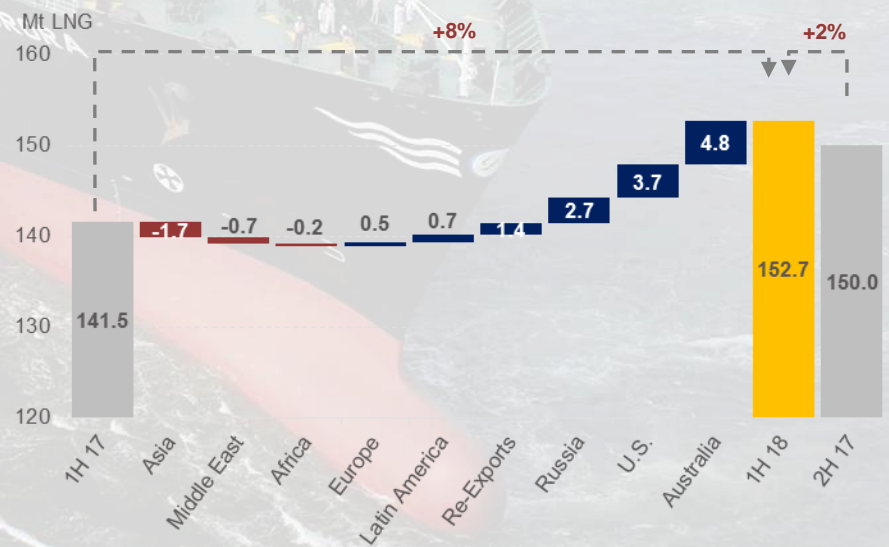
## Incremental LNG Exports by Region, 1H 18 vs 1H 17 (mill tons)



## Incremental LNG Exports by Country, 1H 18 vs 1H 17 (mill tons)



## Incremental LNG Exports by Region, 1H 18 vs 1H 17 (mill tons)



Note: Figures exclude LNG shipped domestically

Source: Affinity

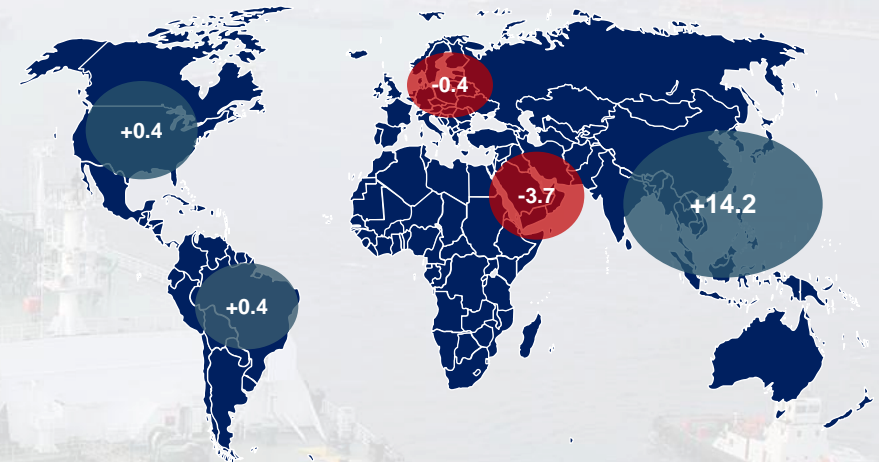


# Asia keeps driving LNG Demand Growth

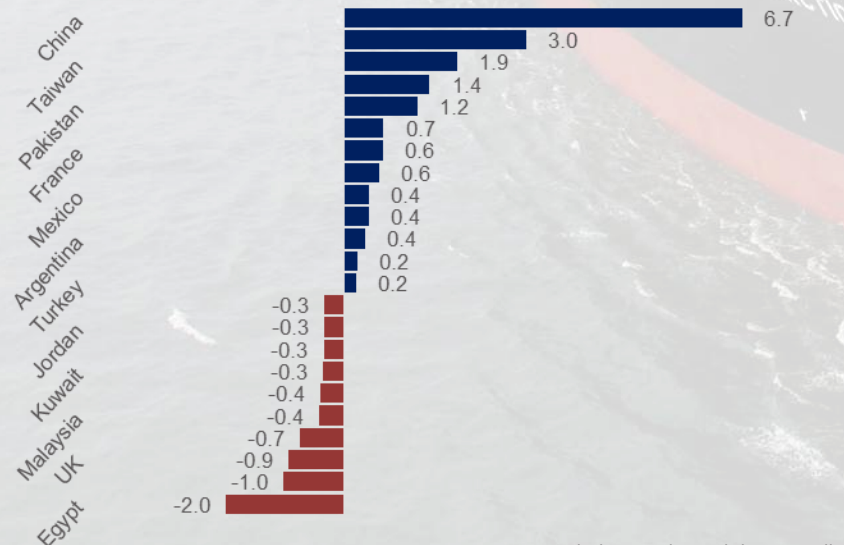
Behind Japan, China remains the second largest importer of LNG with 22.4 mt for the first half of 2018 up 6.7 mt from 1H 2017 followed closely by South Korea with 21.9 mt (up 3.0 mt)

- Demand growth was mainly driven by China, South Korea, Taiwan, India and Pakistan. Together they have contributed an incremental 14.2 mt in the first half of 2018
- Egypt's LNG imports fell by 2.0 mt. The country continued to produce gas from a number of domestic fields (i.e. Zohr 850 bcm) and is on track to be self sufficient by end 2018/beginning 2019

Incremental LNG Imports by Region, 1H 18 vs 1H 17 (mill tons)

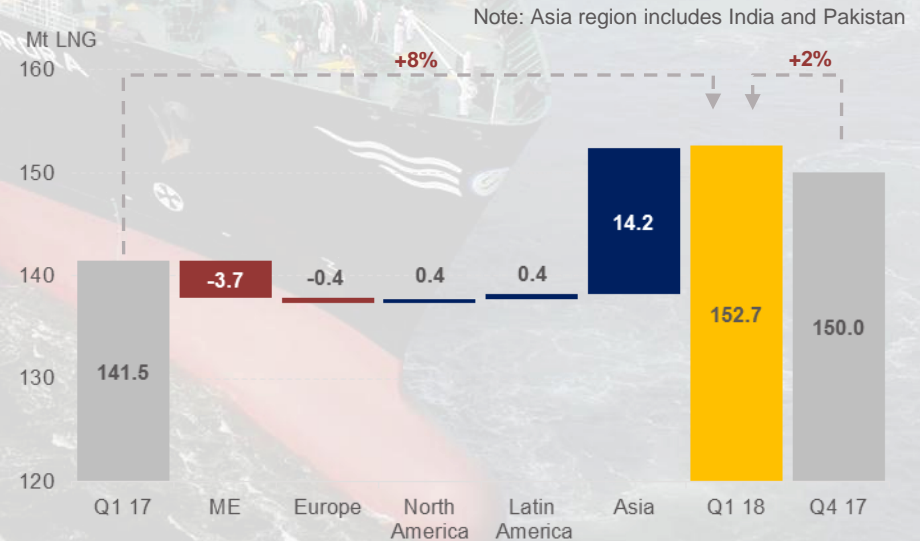


Incremental LNG Imports by Country, 1H 18 vs 1H 17 (mill tons)



Note: Figures exclude LNG shipped domestically

Incremental LNG Imports by Region, 1H 18 vs 1H 17 (mill tons)



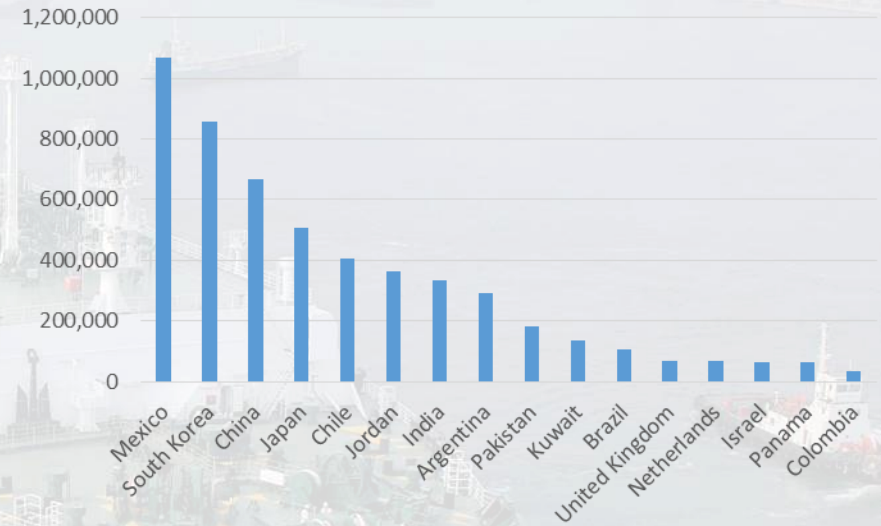
Source: Affinity

# U.S. Export Trading Patterns – Q2 2018

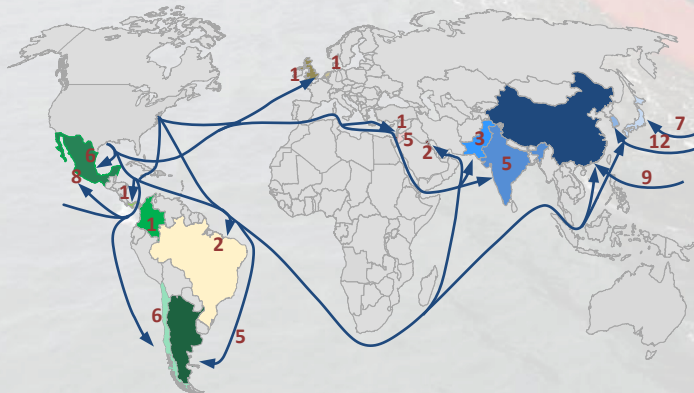
Recent trading patterns<sup>1</sup> from U.S. exports that delivered in Q2 2018 indicate that 1.91 vessels (160,000 m<sup>3</sup>) are required on average for each million tonne of LNG exported

- 66 cargoes from Sabine Pass and 9 cargoes from Cove Point were delivered to the global market
- Asian markets have taken a significant volume so far with 36 cargoes, however Latin America is not too far behind having imported 29 cargoes
- Mexico has imported 14 cargoes (8 into Manzanillo and 6 into Altamira)
- The largest lifters of cargo were Mexico with 1.07 million tonnes, followed by South Korea with 0.86 million tonnes, and China with 0.67 million tonnes
- Several trades have taken sub-optimal routes to market
- In Q2 2018 a total of 5 vessels heading to the Far East preferred to circle the Cape of Good Hope rather than go through the Panama Canal

## Importers from Sabine Pass (LNG tonnes) – Q2 2018

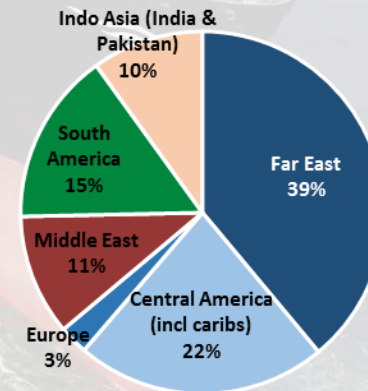


## U.S. LNG Exports in Q2 2018



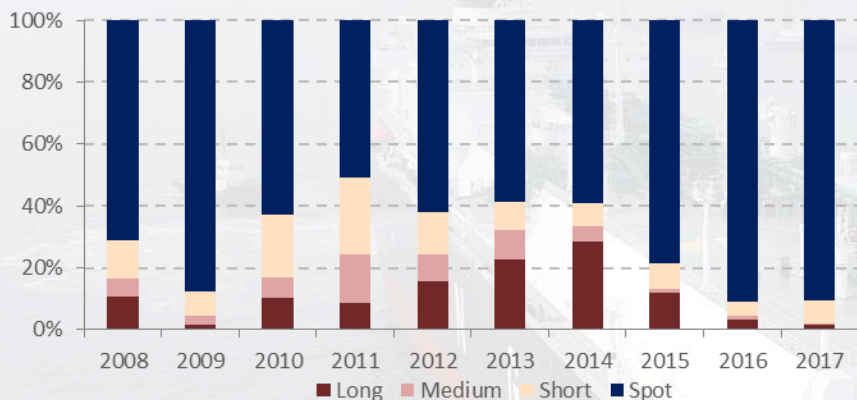
The number of cargoes imported into each country is highlighted

## U.S. LNG Export Destinations by Volume – Q2 2018



# Liquidity in The LNG Charter Market Continues to Grow

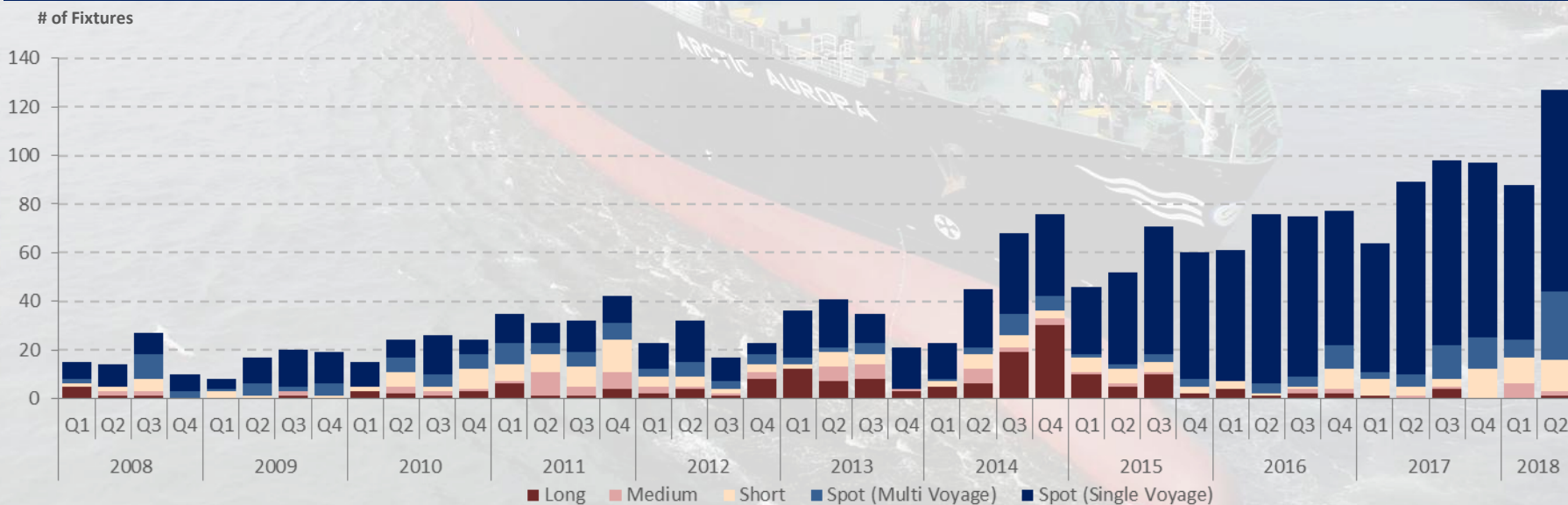
## Annual Fixtures by Charter Length



Fixture activity in the LNG charter market continues to increase.

- Spot chartering activity (<180 days) has continued to make up a growing proportion of the charter market, accounting for ~89% of fixtures over 2016 and ~91% of fixtures in 2017
- Single voyage fixtures make up majority of activity
- Medium term chartering activity has been low in recent years as charterers rely on a sizable pool of modern tonnage available on a short term basis
- Niche operators better suited to fix long term contracts

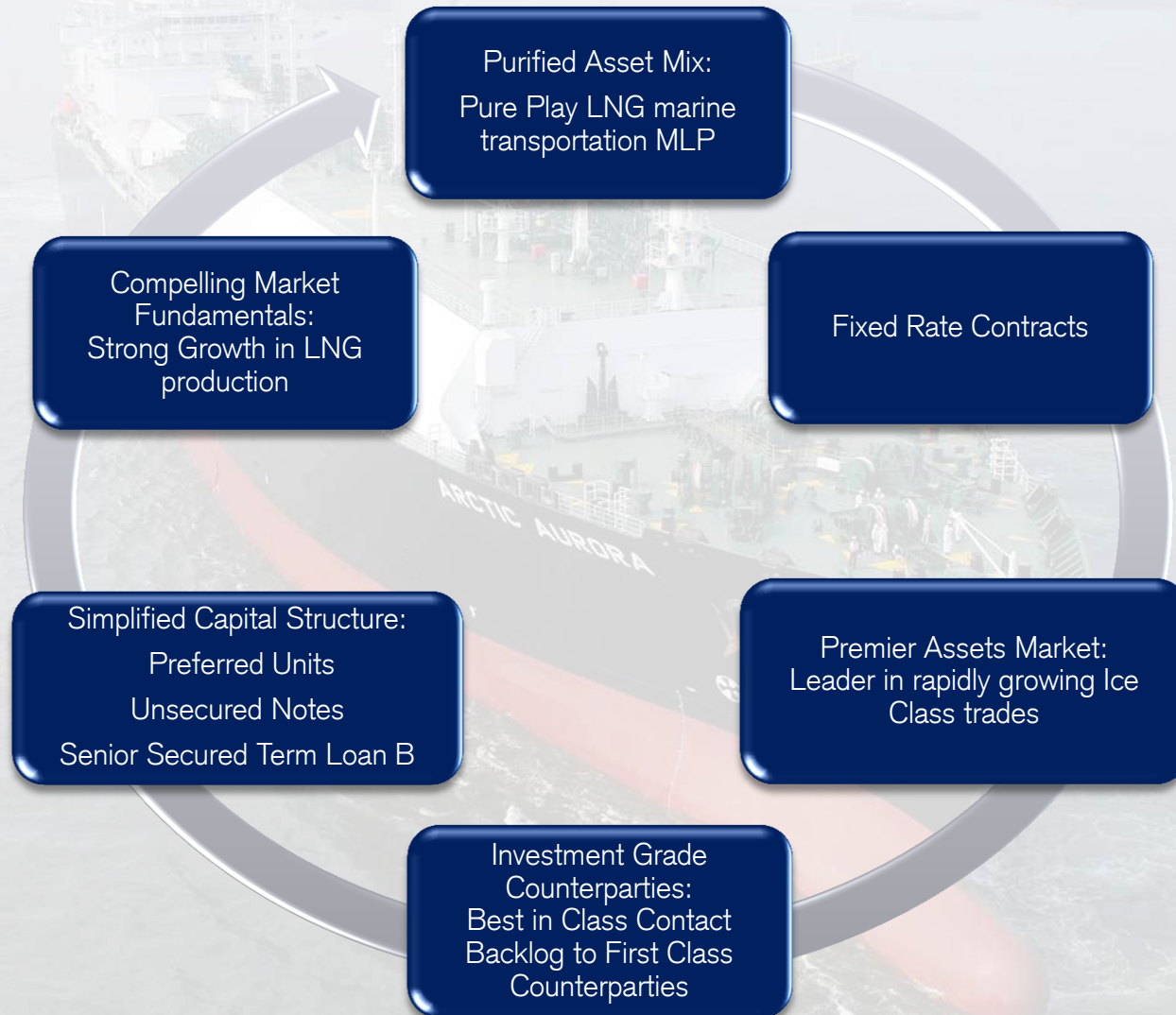
## Total Conventional LNG Chartering Activity 2008 – 2018 YTD



\*We define Long term as over 7 years, Medium Term Charters 3-7 Years, Short as 6 months – 3 years, Spot <180 Days, Single Voyage <60 days

# Key Investment Highlights

DLNG is a low risk, pure play LNG marine transportation MLP provides attractive risk-adjusted returns for unitholders



# Appendix



# Reconciliation of net income/(loss) to adjusted Net Income and Adjusted Earnings per Common Unit

<i>(In thousands of U.S. Dollars, except for units and per unit data)</i>	Three Months Ended	
	30 June	
	2018	2017
Net income/ (loss)	\$ 351	\$ (5,181)
Non cash expense from accelerated amortization of deferred loan fees	—	2,583
Charter hire amortization	139	100
Class survey costs	2,229	4,911
Amortization of fair value of acquired time charter	1,807	1,807
<b>Adjusted Net Income</b>	<b>\$ 4,526</b>	<b>\$ 4,220</b>
<i>Less:</i> Adjusted Net Income attributable to subordinated, preferred and GP unitholders	(1,690)	(1,707)
<b>Common unitholders' interest in Adjusted Net Income</b>	<b>\$ 2,836</b>	<b>\$ 2,513</b>
Weighted average number of common units outstanding, basic and diluted	35,490,000	35,490,000
<b>Adjusted Earnings per common unit, basic and diluted</b>	<b>\$ 0.08</b>	<b>\$ 0.07</b>

Adjusted Net Income represents net income before non recurring expenses (if any), amortization of fair value of time charters acquired and charter hire amortization related to time charters with escalating time charter rates. Adjusted Net Income available to common unitholders represents the common unitholders interest in Adjusted Net Income for each period presented. Adjusted Earnings per common unit represents Adjusted Net Income attributable to common unitholders divided by the weighted average common units outstanding during each period presented.

Adjusted Net Income and Adjusted Earnings per common unit, basic and diluted, are not recognized measures under U.S. GAAP and should not be regarded as substitutes for net income and earnings per unit, basic and diluted. The Partnership's definition of Adjusted Net Income and Adjusted Earnings per common unit, basic and diluted, may not be the same as that reported by other companies in the shipping industry or other industries. The Partnership believes that the presentation of Adjusted Net Income and Adjusted earnings per unit available to common unitholders are useful to investors because they facilitate the comparability and the evaluation of companies in its industry. In addition, the Partnership believes that Adjusted Net Income is useful in evaluating its operating performance compared to that of other companies in our industry because the calculation of Adjusted Net Income generally eliminates the accounting effects of items which may vary for different companies for reasons unrelated to overall operating performance. The Partnership's presentation of Adjusted Net Income available to common unitholders and Adjusted Earnings per common unit should not be construed as an inference that its future results will be unaffected by unusual or non-recurring items.

# Reconciliation of Net Income/(loss) to Adjusted EBITDA

Reconciliation to Net Income	Three Months Ended	
	30 June	
	2018	2017
<i>(In thousands of U.S dollars)</i>		
Net income/ (loss)	\$ 351	\$ (5,181)
Net interest and finance costs	12,354	13,725
Depreciation	7,563	7,559
Class survey costs	2,229	4,911
Amortization of fair value of acquired time charter	1,807	1,807
Charter hire amortization	139	100
<b>Adjusted EBITDA</b>	<b>\$ 24,443</b>	<b>\$ 22,921</b>

The Partnership defines Adjusted EBITDA as earnings/(losses) before interest and finance costs, net of interest income (if any), gains/losses on derivative financial instruments (if any), taxes (when incurred), depreciation and amortization (when incurred), class survey costs and significant non-recurring items (if any). Adjusted EBITDA is used as a supplemental financial measure by management and external users of financial statements, such as investors, to assess its operating performance.

The Partnership believes that Adjusted EBITDA assists its management and investors by providing useful information that increases the comparability of its performance operating from period to period and against the operating performance of other companies in its industry that provide Adjusted EBITDA information. This increased comparability is achieved by excluding the potentially disparate effects between periods or companies of interest, other financial items, depreciation and amortization and taxes, which items are affected by various and possibly changing financing methods, capital structure and historical cost basis and which items may significantly affect net income between periods. The Partnership believes that including Adjusted EBITDA as a measure of operating performance benefits investors in (a) selecting between investing in the Partnership and other investment alternatives and (b) monitoring its ongoing financial and operational strength in assessing whether to continue to hold common units.

Adjusted EBITDA is not a measure of financial performance under U.S. GAAP, does not represent and should not be considered as an alternative to net income, operating income, cash flow from operating activities or any other measure of financial performance presented in accordance with U.S. GAAP. Adjusted EBITDA excludes some, but not all, items that affect net income and these measures may vary among other companies. Therefore, Adjusted EBITDA as presented below may not be comparable to similarly titled measures of other companies.